



RALLIS INDIA LIMITED

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PRESS RELEASE

Consolidated Revenues up 7%; Profits from operations rise 38%

Mumbai, 22nd July, 2016: Rallis India Limited, a TATA Enterprise and a leading player in the Indian crop protection industry announced its financial results for the quarter ended 30th June, 2016.

Consolidated Key Highlights – Q1

Rallis total revenues from operations were up by 7% to ₹ 468 crs (₹ 437 crs previous year) for the quarter ended 30th June 2016. Profit before tax (before exceptional items) rose 38% to ₹ 62 crs (₹ 45 crs previous year).

Profit before tax at ₹ 221 crs (₹ 45 crs previous year) included an exceptional item of ₹ 158 crs comprising profit on assignment of leasehold rights to a plot of land in the MIDC area, Turbhe, Navi Mumbai to Ikea India Pvt Ltd. The profit is net of costs including a premium levied under the repealed Urban Land (Ceiling and Regulation) Act 1976, which has been paid under protest.

During the quarter, the Company's wholly-owned subsidiary Metahelix Life Science Limited ("Metahelix") has entered into an arrangement with Indonesian local partner. Metahelix holds 65.77 % shares in the entity named PT Metahelix Lifesciences Indonesia.

Standalone Key Highlights – Q1

The Company's total revenue from operations was at ₹ 278 crs (₹ 274 crs previous year), for the quarter ended 30th June 2016. Profit before tax (before exceptional items) was at ₹ 15 crs (₹ 10 crs previous year) Current year profit before tax was at ₹ 173 crs which included exceptional income as stated above to the extent of ₹ 158 crs relating to profit on assignment of leasehold rights to a plot of land in the MIDC area, Turbhe, Navi Mumbai to Ikea India Pvt. Ltd.

Note on IND AS:

The Company adopted Indian Accounting Standards ("Ind AS") from 1st April, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 Interim Financial

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RALLIS

Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.

Commenting on the performance and developments, Mr. V Shankar, Managing Director and CEO, Rallis India said, "I am happy that the Kharif season has picked up on a better note now with South West monsoon having covered whole of India by 13th July. This has given a fillip to the sowings which as on date is up by 3%. The onset of monsoon was delayed and the progress in June was sluggish leaving 11% deficit by end of the month. This impacted progress of the season which was accentuated by a sharp drop in cotton planting. Consequently demand and placement was muted during Q1 which has picked up in July".

Commenting further on the Seeds business Mr. Shankar added "I am pleased with the performance of Metahelix with Seeds revenues rising by 15% to ₹ 200 crs (₹ 175 Crs previous year). Profit at ₹ 47 crs (₹ 36 Crs Previous period) registered an increase of 32% driven by higher volumes and better operating efficiencies".

During the quarter, the Company introduced a new age product "SUMMIT"; a patented, green label novel insecticide positioned in Cotton, Chilli and Soybean segments. The recently launched herbicides Panida Grande and Mark have received encouraging response from farmers strengthening the portfolio in herbicides.

The quarter's performance also reflects the improved quality of operations in margins as well as benefit of better working capital management resulting in lower finance costs.

About Rallis India

Rallis is known for its manufacturing capabilities in crop protection chemicals and various types of chemistries with ability to develop new processes and formulations supported by the capacity to register new products. It has contract manufacturing alliances with several multinational agrochemical companies.

Rallis is one of India's leading agrochemicals companies, with a century old tradition of servicing rural markets and a comprehensive portfolio of crop care solutions for Indian farmers. The Company is known for its deep understanding of Indian agriculture, sustained relationships with farmers, quality agrochemicals, branding and marketing expertise and its strong product portfolio.